

IT STARTS WITH WE

2022 Report to the Community



Riley, stem cell
transplant recipient,
on her transplant day


IT STARTS WITH **WE**

WE, THE HOPEFUL. WE, THE MIGHTY. WE, WHO BELIEVE.

Once any of us enters the deep valley of a life-threatening diagnosis, we must embark on our own epic journey. This journey can be riddled with barriers and burdens (financial, medical complications, etc.).

Blood cancers and other blood diseases try to scare us, stop us, steer us off track. But here's what they don't realize: **We're not traveling alone.**

The path to be, it starts with WE. We, the people. We, the hopeful. We, the mighty. We, who believe. Together, we can cast away cancer and light the way forward—a new path, flickering with flames of possibility: finding a match, getting a second chance, greeting the horizon of a new beginning.

 Hear the inspiration behind this year's Annual Report theme from spoken word and hip-hop artist, **THE LIONESS.**

Pictured left to right: Transplant recipient, Spencer, with his son; transplant recipient, Gwen, meets her donor, Haven; spoken word and hip-hop artist The Lioness; mission supporters attend the Be The Match® Gala; Amita Rodman and Viren Mehta; Jason joins the registry



THE PATH TO BE, IT STARTS WITH WE.

For our patients and their families, receiving a cancer or blood disorder diagnosis can feel isolating and lonely. However, knowing Be The Match® is an organization they can depend on can transform those emotions into hope.

Our mission is to save lives through cellular therapy, and that means we strive to ensure every single patient in need of a life-saving transplant or cell therapy receives it. The patient's background, ancestry, financial situation, whatever it might be—does not matter. We will be there for every single patient in need.

That's why, from the moment of diagnosis, we share an unwavering commitment to be by each patient's side—we call it the power of we. It means patients and their loved ones do not travel this journey alone. The vast Be The Match network is standing beside them as they take each step necessary on the path to be.

Our community of Network partners, financial supporters, volunteers, researchers, donors and patients form a powerful we. We're focused, **and we're doing it together—because anything we do together is far more powerful than doing it on our own.** We know there is strength in numbers—here are a few highlights from 2022.

- For the first time in our organization's history, **we impacted more than 7,000 patient lives—7,054 to be exact.** Together, we helped patients and their loved ones light a path forward and greet the horizon of a cherished second chance.
- This year, we saw **nearly a 60% increase in serving ethnically diverse patients since 2018.** Five years ago we made it our priority to help every patient—no matter their ethnic background. This is truly transformational, and it remains critical that we continue adding ethnically diverse potential donors onto the Be The Match Registry®. We're proud to have added more Black or African American members to the registry in 2022 than ever before.
- In addition, **5,000 cord blood units** from domestic banks were added to the registry.
- And, **Be The Match® México surpassed 100,000 potential donors** as they also celebrated their fifth anniversary.

Yet, there are still so many opportunities to help more patients in the future, with even better outcomes and quality of life. This guides our work—and our hearts—and we are proud to continue, together with you, in the year ahead. **A record-breaking 2022 led us into a future full of even more possibility—please join us. Your participation in our community is more important than ever.**



AMY RONNEBERG
Chief Executive Officer
NMDP/Be The Match®



JOY KING
Executive Director
Be The Match Foundation®
Chief Advancement Officer
NMDP/Be The Match

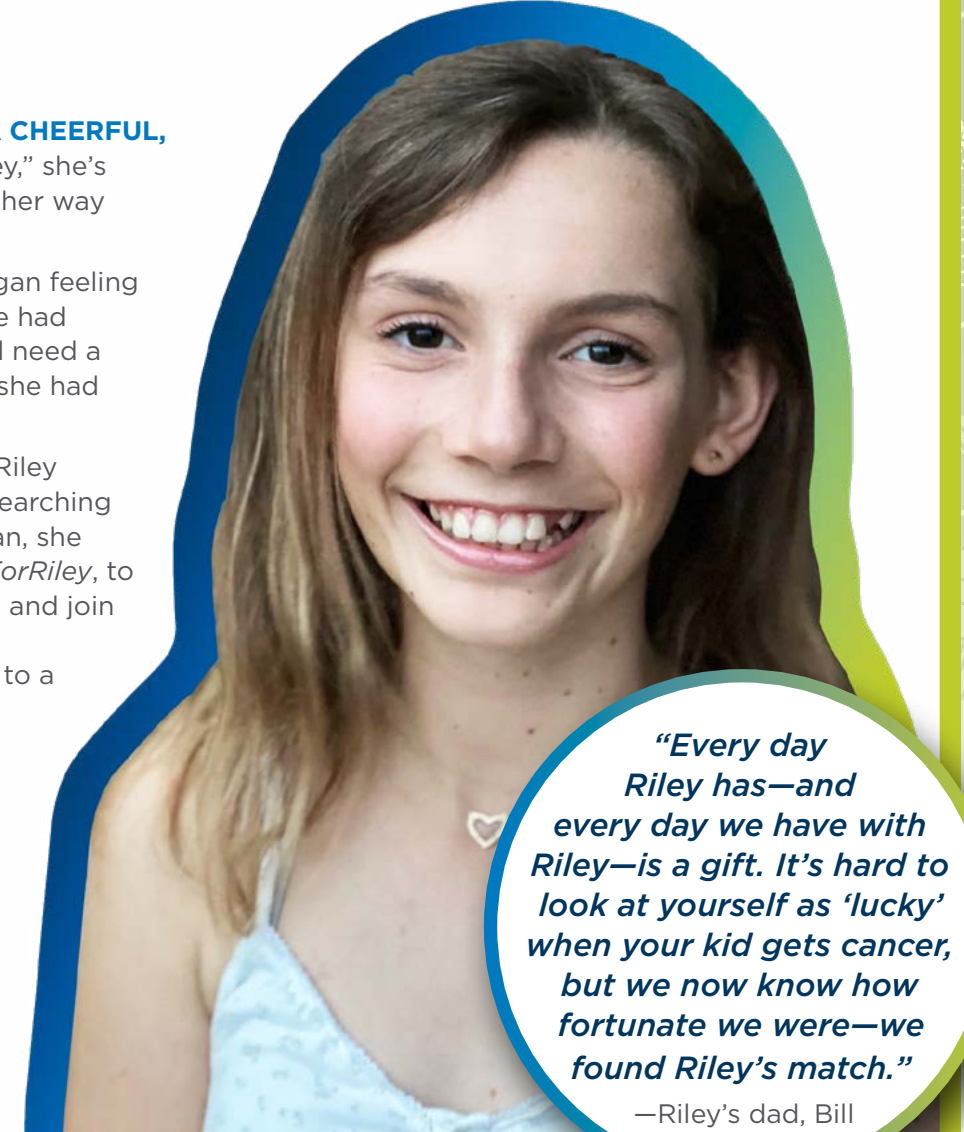
Riley and her family help other patients find their match after she finds hers

RILEY FURLONG HAS ALWAYS BEEN A CHEERFUL, SPIRITED GIRL. Nicknamed “Smiley Riley,” she’s a helpful, outgoing kid who goes out of her way to look out for others.

When she was just 8 years old, Riley began feeling fluish. A series of tests later revealed she had leukemia. It was determined Riley would need a blood stem cell transplant. Fortunately, she had a match on the Be The Match Registry®.

Even though she had found her match, Riley wanted to help patients who were still searching for theirs. So, with her dad as cameraman, she starred in her own YouTube video, *SpitForRiley*, to encourage viewers to swab their cheeks and join the registry. And last year, Riley’s family committed \$200,000 to expand access to a cure through cutting-edge research.

Riley received her blood stem cell transplant in May 2018 and today is doing great. “Fighting cancer was the main thing that defined her life—and ours, too—for three years,” said Riley’s dad, Bill. “But now what defines her life is time with friends, studying for tests, cooking a great meal, celebrating birthdays or playing in a basketball game.”



“Every day Riley has—and every day we have with Riley—is a gift. It’s hard to look at yourself as ‘lucky’ when your kid gets cancer, but we now know how fortunate we were—we found Riley’s match.”

—Riley’s dad, Bill

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2022: We, the moment makers



JANUARY:

CIBMTR® (Center for International Blood and Marrow Transplant Research®), a research collaboration between NMDP/Be The Match and the Medical College of Wisconsin, celebrates its 50th anniversary. Today, the CIBMTR receives data from approximately 350 medical centers worldwide and has analyzed clinical outcomes of 600,000 patients who underwent blood and marrow transplantation.



MARCH:

The Government Affairs team hosts the Appropriations Virtual Fly-In and Day of Action to ask Congress for increased funding for the C.W. Bill Young Cell Transplantation Program. More than 950 advocates from every state attend legislative meetings and contact lawmakers. Thanks to this incredible advocacy effort, Congress increases funding for our program by \$1 million—bringing the total amount of Congressional support for the Be The Match Registry to \$32 million.



JUNE:

Be The Match employee Mitch walks the walk stepping up to donate his blood stem cells and documenting his journey to spread awareness about the Be The Match Registry. Founder of the Be The Match PRIDE Employee Resource Group, Mitch continues to spread the word to the LGBTQIA+ community that all people are welcome, able and encouraged to join the registry.



SEPTEMBER:

A World Marrow Donor Day celebration in partnership with Mall of America® brings together hundreds of patients, donors and families. It also features our first ever LANfest streaming event, which reaches more than 1,800 people. The exciting day helps us surpass our campaign goal of 30,000 Lifesavers contributing to our mission.



FEBRUARY:

Nurse Ebi was a social media influencer, health care provider and host of the Nurse Speak podcast. Diagnosed with leukemia in September 2020, Ebi used his platform to share his journey and encourage his followers to join the Be The Match Registry. To honor Ebi's legacy, who passed away July 21, 2021, Be The Match partners with the National Black Nurses Association (NBNA) to provide two \$5,000 scholarships through the NBNA Ebi Porbeni Memorial Scholarship.



APRIL:

213 Be The Match supporters come together to celebrate our mission at the Be The Match® New York Gala. With the help of 12 generous sponsors, we raised \$320,000 to continue removing barriers for patients, families and blood stem cell donors by night's end.



JULY:

Be The Match celebrates the 5th anniversary of the Be The Match® Jason Carter Clinical Trials Search and Support (CTSS) program. The CTSS was created to help patients with blood cancers or blood disorders and their families find and join clinical trials. Funding was generously provided by the Carter family, in memory of their son and brother, Jason Carter. Since the launch of the program, 409 clinical trials have been accessed.



OCTOBER:

April through October, six epic, multi-day cycling events across the country raise critical funds, build public awareness and give hope to patients on their stem cell transplant journey during our inaugural Tour de TC. The incredible biking event raises more than \$129,000 to save lives.



MAY:

Be The Match and community partners launch the Asian American, Native Hawaiian and Pacific Islander (AANHPI) Member Enrollment Program. The new program addresses the need to increase the number of blood stem cell donors of Asian American and Pacific Islander ancestry on the Be The Match Registry.



AUGUST:

For the second consecutive year, Be The Match is recognized by the Minneapolis- St. Paul Business Journal as a 2022 Best Places to Work. The honor is based entirely on employee feedback from surveys, proving once again that saving lives is the best job ever.



NOVEMBER:

The ONE Forum® 2022 brings together 2,058 members of the cell-therapy community in person and virtually, highlighting the latest innovations in cellular therapy.

The William G. Pomeroy Foundation® expands giving to diversify the Be The Match Registry



It's been 17 years since William (Bill) Pomeroy received his life-saving blood stem cell transplant to treat an aggressive form of leukemia—thanks to a fully matched donor he found on the Be The Match Registry®. But **BILL KNOWS NOT ALL PATIENTS ARE SO LUCKY.**

The chance of finding a fully matched, available donor on the registry is 79% for White patients, but those odds shrink to just 29% for Black or African American patients. Patients are more likely to match a donor of their own ethnic background.

This inequity in finding a suitable donor is part of what inspired Bill to establish the William G. Pomeroy Foundation.

For more than a decade, Bill and his family have been generous and dedicated partners of Be The Match to expand our recruitment efforts, especially for ethnically diverse donors.

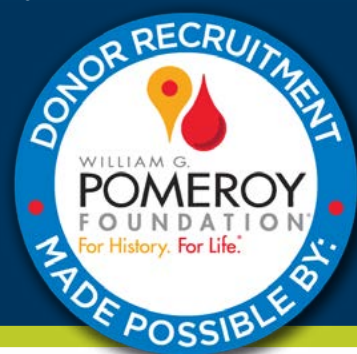
Most recently, the William G. Pomeroy Foundation has played an integral role in expanding Be The Match's historically Black colleges and universities (HBCU) program. Together, with the foundation's generous support, the HBCU program has expanded to include 23 schools.

Each campus we partner with allows us to spread more awareness of the need for Black donors and donors from ethnically diverse backgrounds. As a result, we've been able to diversify the registry to increase access to fully matched donors for more patients.

To accelerate these efforts further, last September the William G. Pomeroy Foundation sponsored a successful matching gift opportunity in recognition of World Marrow Donor Day.

We are beyond grateful for Bill and his family's generosity and support. Their latest investment empowers us with the resources and staffing needed to accelerate our shared focus on reducing the inequity on the registry to deliver equal outcomes for all.

Thanks to Bill and his family, we can add thousands of potential donors to the registry—some of whom will be future lifesavers for patients needing transplant.



Be The Match® México celebrates 5 years

BE THE MATCH MÉXICO WAS FOUNDED IN 2017 WITH AN INCREDIBLY GENEROUS GIFT FROM THE NEUMANN FAMILY.

Since then, we've been delivering hope and cures to the patients and their families of Mexico—and we're just getting started.

As of this year, we've changed lives with:

- 22 in-network transplant centers
- 76 transplants facilitated in Mexico
- 216 donor collections in Mexico
- 136,887 potential life-saving donors

NATALIA GETS A SECOND CHANCE AT LIFE



Without Be The Match México, Natalia Cárdenas—and patients like her—may not have had access to life-saving cellular therapies.

After a routine blood test, Natalia learned she had leukemia. “The first thing I thought was, I’m going to win this,” she said—and win she did. Thanks to Be The Match México, Natalia was able to find her donor match and get the blood stem cell transplant she so desperately needed.

Today Natalia is healthy and says she has no words to express the gratitude she has for her donor, Walter. “I enjoy every second of my life—it’s beautiful. I had a second chance at life and I’m happy and grateful forever.”



Natalia meets her life-changing donor, Walter

A timeline of growth

- ★ **2017**
Be The Match México is founded. By the end of the year, 465 potential life-saving donors have joined the registry.
- ★ **2018**
The first peripheral blood stem cell (PBSC) donation is completed. By September, 10,000 members have been added to the registry.
- ★ **2019**
The registry size triples, growing to more than 30,000 members. By October, an alliance with the Mexico Ministry of Health is established. And the first donor-recipient meeting takes place in Mexico.
- ★ **2020**
We facilitate 12 transplants for patients in Mexico, reach 38 donor collections and exceed 55,000 registry members.
- ★ **2021**
This year, we facilitate 20 transplants for patients in Mexico, reach 41 donor collections and exceed 82,000 members on the registry.

Creating possibilities

After three years apart, our community was finally able to reunite in person to share the powerful stories that demonstrate our mission best—at the **15th annual Be The Match Gala**.

Together, we didn't just make an impact, we made history, raising a record-breaking \$1.4 million dollars to remove financial barriers for patients and their families.

Patients continue to face uncertainty and the need for support remains high. But the impressive sum raised last September means 700 patients can receive Transplant Recovery Grants to help their families with uninsured and ongoing costs after transplant.

During this evening filled with hope, everyone united for the same purpose: to create the possibility of another day for so many families. With over 500 dedicated Be The Match supporters, and 40 incredibly generous sponsors, we moved our life-saving mission forward.

Our 2022 Honorary Chairs, Dianna Cervantes and Devina Rankin, shared their powerful blood stem cell donation story (see sidebar). They also provided a \$250,000 matching gift opportunity, in addition to raising more than \$100,000 from their own personal network, inspiring gala attendees to join them in their support.

Another gala highlight was seeing transplant recipient Olivia meet her life-saving donor, Jimmy, for the first time (see sidebar).

On behalf of the patients who are counting on us to save their lives, thank you to all who attended the 2022 gala and for your generous support of our vision to make cellular therapy available to all.

"[We] look forward to the day when every patient has a donor, every family need is met and every life is saved."

—2022 Be The Match Gala Honorary Chairs, Dianna Cervantes and Devina Rankin



Dianna Cervantes and Devina Rankin inspire a record-breaking gala



In August 2018, Dianna Cervantes received a call from Be The Match and thought it was just spam. "Her heart quickly melted when she actually knew what it was all about," said Dianna's wife, Devina Rankin.

That night, Dianna and Devina spent hours learning more about Be The Match. "The fact that I could possibly save a person's life—the life of a 13-year-old girl with so much hope and possibility—felt like I had won the lottery," said Dianna.

Inspired by their experience, they became fierce Be The Match supporters through volunteer leadership roles and philanthropy.

They recently made an incredibly generous \$500,000 gift that is adding more potential life-saving donors to the registry, removing financial barriers to transplant for patients and funding research to improve transplant outcomes.

As honorary chairs of our 2022 gala, the couple wanted to make it the most successful yet—and they did.

Dianna has also joined the Be The Match Foundation® board of directors, continuing to use her passion and leadership to save lives in the years ahead.

We are beyond grateful for Dianna and Devina's generosity and leadership. They continue to inspire us and advance our mission in truly remarkable ways.

Olivia meets her lifesaver at the 2022 gala



It was October 2018 when Olivia's mom noticed yellowing in her daughter's eyes. After determining her liver was enlarged, doctors eventually diagnosed Olivia with aplastic anemia. It soon became clear she would need a bone marrow transplant.

"When they first said 'aplastic anemia,' your heart just kind of sinks, everything stops. It's nothing you can prepare yourself for," said Olivia's mom, Lori.

Incredibly, Olivia had not one but several genetically suitable donor matches. She was preparing for transplant when her first donor was medically disqualified. Fortunately, her second match said yes.

As Olivia's transplant date neared, her blood counts began to rise, so her transplant—and her marrow donor, Jimmy—was put on hold.

In spring of 2020, it was determined that transplant was now Olivia's best chance for a cure. So, in June, still honoring his original commitment, Jimmy gave Olivia his bone marrow—and a second chance at life.

Now, three years later, Olivia is off all medication and her spirit and personality shine as brightly as her rainbow hair.

And at the 2022 Be The Match Gala, attendees got to witness Olivia meet Jimmy, the selfless donor from England who saved her life, for the first time.



See Olivia meet Jimmy here.

▶ Watch highlights from this year's Be The Match Gala.



Removing barriers to transplant with **patient assistance**

WITH SUPPORTERS LIKE YOU BY OUR SIDE, 2022 was another record-breaking year at Be The Match with the **most patients impacted in a single year**. That's not all we accomplished together. We were also able to provide **\$6.1 million in patient assistance to more than 2,300 families**.

Funded through philanthropy, patient financial assistance helps cover uninsured expenses a patient and family may encounter before, during and after transplant.

When Katrina was undergoing transplant, her family faced devastation outside their control when Hurricane Ida struck. A grant from Be The Match helped her family make repairs to their home so Katrina would eventually have a safe place to return to and recover after transplant.

 Hear **KATRINA'S FATHER** learn his family is a Be The Match grant recipient.

Be The Match BioTherapies®

Be The Match BioTherapies is dedicated to accelerating patient access to life-saving treatments and provides industry-leading solutions to companies advancing the development of new cell and gene therapies.

As an extension of our mission, in 2022 we:










- Partnered with our 50th cell and gene therapy developer, all of whom share our vision to save lives through cellular therapy
- Fulfilled an unmet need to treat patients suffering from EBV+ PTLD by supporting our partner Atara Biotherapeutics in the EU's commercial approval of the first allogeneic T-cell therapy, Ebvallo™
- Launched two CIBMTR product offerings (Bioinformatics Consulting and CRO Services) to improve outcomes and streamline support for clinical trials

"We could not be more excited to deepen our strategic focus on these emerging therapies and to work more closely with innovative developers."

—Joy Aho, PhD
Director of Product Management

Our **global Network** of care

From the moment doctors search our registry for a blood stem cell donor or cord blood unit, to the safe delivery of the life-saving cells to patients' bedsides for transplant, and for years post-transplant, we are there every step of the way. Our global Network counts on our technology, expertise and unparalleled logistical support to make blood stem cell transplants possible.

	Domestic	Global
 Apheresis centers ¹	75	5
 Collection centers ¹	63	5
 Cooperative registries ¹	NA	48
 Donor centers ¹	4	15
 Member cord blood banks ¹	16	0
 Recruitment centers/groups ¹	1	0
 Testing labs ¹	8	NA
 Transplant centers ¹	156	48
 Research center partners ²	212	164
Number of countries outside of the United States with donor centers, transplant centers and other registries that have relationships with our organization ³		51
Number of apheresis centers, collection centers, cooperative registries, donor centers, member cord blood banks, recruitment groups and transplant centers in our Network ¹		446

¹ Salesforce CRM

² CIBMTR DISCO database, December 2022

³ HRSA Report

Aflac and Be The Match

Teaming up to diversify the registry and provide a high-tech companion



AFLAC HAS BEEN COMMITTED TO CHILDREN WITH CANCER AND SICKLE CELL DISEASE FOR 27 YEARS. Together, we're making an incredible impact on the lives of countless patients and their families.

AN EQUAL CHANCE AT A CURE

We know that patients are most likely to match someone of the same ethnic background. That means that given the makeup of the donor registry, the chances of a Black or African American patient finding a donor match are 29% compared to 79% for a White patient.

To grow and diversify the registry, Aflac and Be The Match teamed up to hold donor registration drives for Aflac employees. Together, we worked alongside NBA player Marcus Smart, who lost his brother and mother to cancer, to shine a light on health care inequities and the need to further diversify the registry.

COMFORT ALONG THE WAY

In addition to hosting a donor drive and educational programs, Be The Match is including Aflac's award-winning My Special Aflac Duck® as part of our Packages of Hope distributed free

of charge to children ages three and up with blood cancer and blood diseases.

My Special Aflac Duck is much more than a cuddly toy. It's an interactive robot designed to help kids understand their treatment and provide comfort every step of their journey to transplant. To date, Aflac has donated more than 22,000 ducks with an estimated value of over \$3.5 million.

This high-tech companion includes: a built-in chemotherapy port; art doodle blanket and IV adapter for children with sickle cell disease; an interactive mobile app that allows children to travel through the duck's home and virtually bathe and feed it; preset or customizable soundscapes that provide soothing visuals and sounds; smart sensors that enable touch and awareness of light and sounds, including a calming heartbeat and breathing vibrations; feeling cards to help children communicate, as the duck acts out the selected emotion when a card is tapped to its chest.

Through our incredible partnership with Aflac, we're helping comfort pediatric cancer and sickle cell patients, growing the Be The Match Registry, raising life-saving funds and amplifying awareness to ensure everyone has an equal chance at finding their cure.

Financials

National Marrow Donor Program and subsidiaries consolidated statement of financial position as of September 30, 2022 (In thousands)

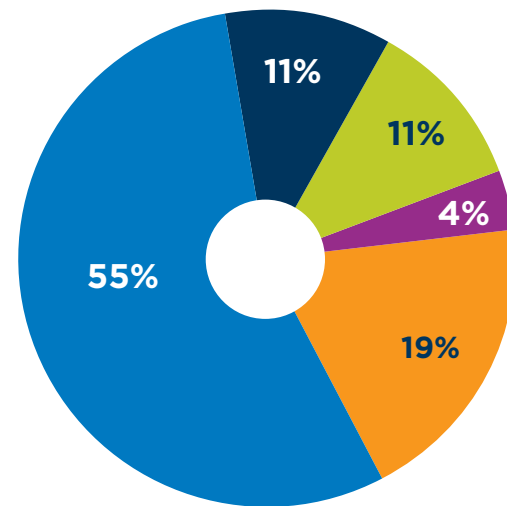
Assets	
Current and other assets	\$112,037
Long-term investments and bond reserves	\$116,469
Property and equipment	\$81,849
TOTAL	\$310,355
Liabilities and net assets	
Current and long-term liabilities	\$131,682
Net assets	\$178,673
TOTAL	\$310,355

Consolidated statement of activities for the year ended September 30, 2022 (In thousands)

Revenues and gains	
Search and procurement fees	\$413,360
Federal contracts, cooperative agreements and contributions	\$90,212
Investment and other income	\$963
TOTAL	\$504,535
Expenses	
Program services	\$425,584
Management and general	\$98,293
Fundraising	\$1,522
TOTAL	\$525,399
Non-operating income	(\$35,303)
CHANGE IN NET ASSETS	(\$56,167)

To read our consolidated audited financial statements with supplemental schedules, visit: [BeTheMatch.org/audit](https://www.bethematch.org/audit)

HOW WE SPEND EACH DOLLAR



- Medical Services
- Recruitment
- Research
- Public Awareness
- Management and Fundraising

2022 Amy Scholar

HELPING PATIENTS LIVE LONGER, HEALTHIER LIVES

The Amy Strelzer Manasevit Research Program (Amy Program) awards funding to early career investigators focused on advances in the prevention and treatment of post-cell-therapy complications, like graft-versus-host disease and other infections.

Since 1998, the Be The Match Foundation has invested nearly \$12 million to help launch the careers of 47 young physician-scientists. And this group has gone on to win more than \$110 million in subsequent funding.

Today, the Amy Program is one of the largest and most coveted fellowships in the field of transplantation. And Amy Scholars continue to be recognized leaders in the field, pursuing scientific advances that help Be The Match patients live longer, healthier lives.

MEET THE 2022 AMY SCHOLAR:



DANIEL C. PELTIER, MD, PhD,
University of Michigan
Proposal title: Regulation of
allogeneic T cell function by a
lncRNA-encoded micro-peptide

HONORING THE MANASEVIT FAMILY



We were proud to present the Manasevit family with the **Thrive Award** at The ONE Forum® 2022.

[Watch the video to hear about the inspiration behind the Amy Program.](#)



Jason Momoa lends strength and star power to save lives

Entrepreneur and founder of The Color Run Travis Snyder was diagnosed with acute myeloid leukemia in 2015.

With chemotherapy treatments, his cancer went into remission. But after two relapses, his best hope for a cure is a blood stem cell transplant. Unfortunately, he hasn't found his donor match.

On a trip to Hawaii six years ago, Travis met actor Jason Momoa and the two became good friends.

When Travis relapsed yet again in 2022, Jason was eager to help, encouraging fans to join the Be The Match Registry.

The "Aquaman" star jumped into action once again to raise awareness at a donor registry drive hosted by Be The Match at Brigham Young University-Hawaii. There, he met Rhyder Lopez, a young boy still searching for his match.

The actor said, "I get emotional when I think about it. If it's my kids or your kids—it doesn't take much. You just got to swab a cheek, and you can save some lives."

FY2022 at a glance*

At Be The Match, saving lives through cellular therapy is our mission—with a vision of equal outcomes for all. Last year, we were thrilled to have impacted 7,054 lives—a huge accomplishment and amazing milestone in our organization’s history.

LIVES

OUR SUCCESS IS MEASURED IN LIVES IMPACTED.

7,054 Lives impacted by Be The Match in 2022
LIVES

MORE THAN 120,000 Transplants facilitated by Be The Match since 1987
TRANSPLANTS SINCE 1987

88% **TRANSPLANTS BY CELL SOURCE:**
5,475- PERIPHERAL BLOOD STEM CELLS (PBSC), 88%
761- MARROW, 12%
478- UMBILICAL CORD BLOOD UNITS, 7%

29-79% LIKELIHOOD OF FINDING A MATCHED AVAILABLE DONOR BY PATIENT ETHNIC BACKGROUND:



- 29% BLACK
- 47% ASIAN
- 48% HISPANIC
- 60% NATIVE AMERICAN
- 79% WHITE
- NA MULTIRACIAL*

*Match rates for multiracial patients are not available due to the complexity of matching.

MISSION SUPPORT

OUR MISSION IS POWERED BY OUR GENEROUS COMMUNITY OF SUPPORTERS.

17,493 Number of individuals who contributed to Be The Match
CONTRIBUTORS

MORE THAN \$13.1 Amount raised by Be The Match supporters and contributors
MILLION

\$3.7 Value of volunteer hours donated
MILLION



RESEARCH

OUR RESEARCH LEADS TO MORE LIVES SAVED AND AN ENRICHED QUALITY OF LIFE FOR THOUSANDS OF PATIENTS.

\$12 INVESTED TO FUND 47 AMY SCHOLARS AS OF 2022
MILLION

APPROXIMATELY **250** ONGOING STUDIES AND CLINICAL TRIALS

375 TRANSPLANT CENTERS PARTICIPATING IN RESEARCH

Source: Be The Match “FY2022 Annual Numbers.” These figures are for our fiscal year 2022 (Oct. 1, 2021-Sept. 30, 2022).

PATIENT ASSISTANCE

BE THE MATCH PROVIDES ONE-ON-ONE SUPPORT, INFORMATION AND RESOURCES FOR TRANSPLANT PATIENTS, CAREGIVERS AND FAMILIES, INCLUDING PATIENT ASSISTANCE GRANTS TO HELP EASE THE FINANCIAL BURDEN OF UNINSURED COSTS ASSOCIATED WITH TREATMENT.

\$6.1 PATIENT ASSISTANCE PROVIDED TO 2,320 FAMILIES BY BE THE MATCH IN 2022
MILLION



RECRUITMENT

EVERY SEARCH THROUGH BE THE MATCH PROVIDES PATIENTS WITH ACCESS TO MORE THAN 41 MILLION POTENTIAL DONORS IN THE WORLD.¹

MORE THAN **9** MILLION TOTAL POTENTIAL U.S. DONORS ON THE BE THE MATCH REGISTRY²

NEARLY **120,000** TOTAL POTENTIAL DONORS ON THE BE THE MATCH REGISTRY IN MEXICO²

MORE THAN **308,000** POTENTIAL DONORS WHO JOINED THE BE THE MATCH REGISTRY IN 2022

INCLUDING MORE THAN **120,000** ETHNICALLY DIVERSE POTENTIAL DONORS WHO JOINED THE BE THE MATCH REGISTRY IN 2022



¹WMDA Global Trends Report 2021
²ME3 DAI TEAM Looker Report(s)

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National Marrow Donor Program

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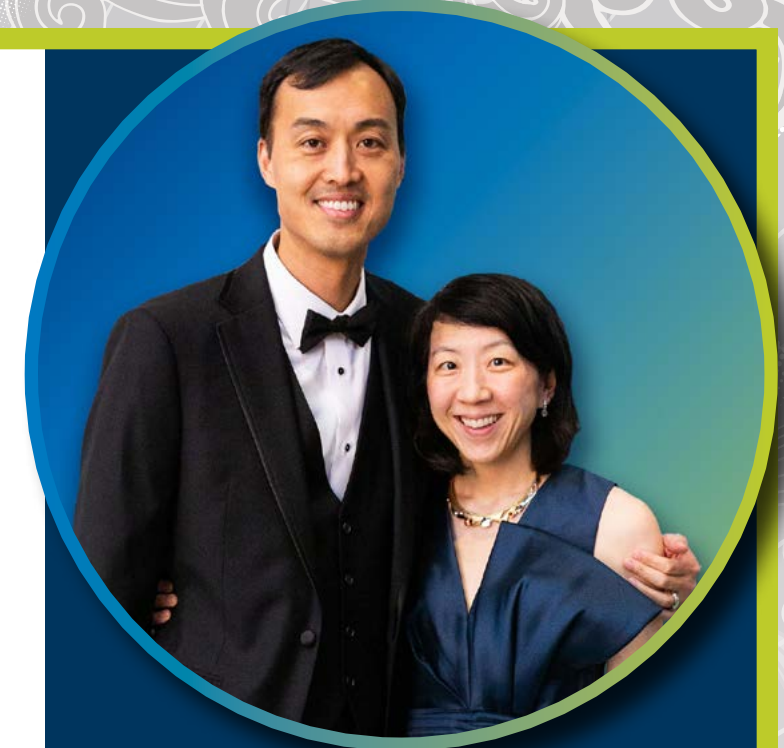
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For some patients facing a life-threatening disease, spiritual care and well-being directly impacts physical healing.

Thanks to a very generous gift from Drs. Garheng and Melissa Kong, patients and their loved ones can receive 24/7 access to experienced, professional spiritual support counselors through the Kong Spiritual Support Program—completely free of charge.

Garheng and Melissa felt the full impact of our mission when Garheng himself received a life-saving blood stem cell transplant and Melissa took on the incredibly heroic and selfless role of his caregiver. This journey, as both a patient and caregiver, is what inspired Melissa and Garheng to establish this holistic support program.

Beyond making this important support available to patients, Garheng and Melissa generously contribute to our life-saving mission through their leadership roles as board members. Melissa has served as a valued member of the Be The Match Foundation Board of Directors since 2021. And Garheng has lent his expertise and guidance as a member of the National Marrow Donor Program Board of Directors since 2020.

We are extremely grateful for the Kongs' generosity and very special support.

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Ever since champion driver Jeff Gordon put 1-800-MARROW-2 on his dashboard in 1997, the Hendrick Family Foundation has been instrumental in spreading the word about Be The Match. Be The Match has facilitated more than 110,000 blood stem cell transplants since our partnership began and 24 of those donors joined the registry through Hendrick recruitment drives.

In September 2022, the *Learn Live Hope* Golf Classic brought together the Hendrick Motorsports community to raise funds and support, with \$100,000 designated for Be The Match. It was a special day to celebrate our 25-year partnership, made even more special when we witnessed Leighton, a transplant recipient, meet her donor, Katie, for the first time.

Thank you, Hendrick Family Foundation. In the race to save lives, you'll always be a winner.

THANK YOU

Corporate, Foundation and Organizational Partners

These dedicated partners provide critical financial support to accelerate our mission. They are committed to saving more lives and sharing our mission with their vast networks. Listings recognize cash and pledge amounts.

\$100,000+

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Blue Cross® and Blue Shield® of Minnesota® helps Be The Match expand health equity

Like many inequities that persist around our health, not all patients have an equal chance of finding a blood stem cell donor match.

Patients are most likely to match with a donor who shares their same ethnic background, but the current makeup of the registry is overwhelmingly White. As a result, Black patients only have a 29% chance of finding a matching donor, compared to a 79% chance for White patients.

Blue Cross and Be The Match are working together with the aim of eliminating such inequities. With help from Blue Cross, we have:

- Added 1,239 ethnically diverse Minnesotans to the Be The Match Registry
- Hired a local diverse recruitment representative focused on outreach to ethnically diverse communities in Minnesota
- Created new resources to educate ethnically diverse individuals about the importance of joining the registry
- Attended 35 community events since the first on Juneteenth
- Participated in the ThreeSixty Journalism opportunity to showcase our diverse recruitment efforts and call attention to the need for more ethnically diverse donors

Blue Cross and Be The Match believe that all patients—regardless of background—should have the same access to a second chance at life. By growing and diversifying the registry, patients will have a better chance of finding their match.

THANK YOU Sustaining Supporters

Our monthly donors provide reliable, consistent financial support to Be The Match. This dedicated group of supporters is committed to giving \$25+ each month to save lives all year long.

- | | | | | | | | |
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| Judy Brooks | John King | Erika Dsouza | Dan Hatfield | Spencer Knight | Elango Ramanathan | Christopher Syrek | Yvonne Ybarra |
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Colton Kerrigan and Jennifer Lee give back as monthly sustainers



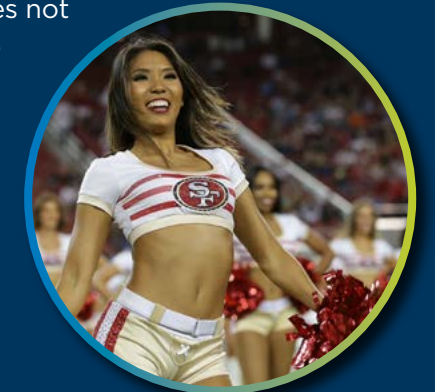
Jennifer Lee was diagnosed with acute lymphoblastic leukemia and needed a bone marrow transplant to save her life.

She wasn't about to let leukemia stop her from achieving her dream of becoming a San Francisco 49er Gold Rush cheerleader. Fortunately, her donor match was found, she received her transplant—and made the cheerleading team roughly five years later.

During her transplant journey, Jennifer received a grant to help out with groceries and basic living expenses. She and her husband, Colton, vowed they would pay it forward.

Not only did Jennifer use her cheerleading platform to raise awareness for the need for blood stem cell donors, but she and Colton also became Be The Match monthly sustainers. They hope their regular financial gifts will help patients with expenses not covered by insurance.

"If we can influence even just one person to sign up for the registry, donate or get involved, then we'll know we've made a difference," said Colton.



THANK YOU Peer-to-Peer Fundraisers

Across the country, volunteer fundraisers step forward to connect their individual networks with Be The Match's life-saving mission. These champions have raised \$5,000 or more through peer-to-peer fundraising or hosting a local event within their community.

FUNDRAISING TEAMS:

Be The Match LA Charity Challenge 13.1 - Angie Larson
 BTM 2022 United Airlines NYC Half Team - Jamey Hardesty
 Coregistics Gears & Greens Charity Golf - Coregistics
 East Valley Institute of Technology - Brenda Vega
 GAF CUP Match Play Golf Tourney 2022 - Jenny Gaffey
 Los Angeles BOA - Krissy Kobata
 Minneapolis BOA - Lisa Hellem and Annie Eversman
 New York BOA - Karen Kramer
 Old Westminster Winery - Lisa Hinton
 Power Walking for Patients! - Brooke Nieson
 Suzi's Squad - Daniel Angster
 Walt Whitman High School - Clea Bergsman

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 Marsha Krone
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 Scott MacGregor
 Julie Merilatt
 Cade James Miller
 Alysha Nerison
 Dan Rembold
 Julia Rosen
 Gabby Sears
 Brian Smith
 Michael Stewart
 Roby Walls
 Edward Dela Ziga

COMMUNITY EVENTS:

Ali's Run William & Mary
 Celebrate Laila's Life Saving Journey
 Dash to BTM for Piper 5K
 Dink for Cause
 Farm to Table
 Gina Murphy Memorial Golf Tourney
 Keegan Golf Tournament
 Miracle Match for Life Golf
 Neiser Golf Tournament
 Ryan Moore Memorial Golf Tournament
 Thriving Through It



Kathy Briffett: 2022 Livermore Spirit Award winner

Named after brothers and dedicated Be The Match advocates Jay and Leigh Livermore, the Livermore Spirit Award recognizes individuals who've **demonstrated an outstanding commitment to Be The Match's life-saving mission.**

In 2022, this meaningful award went to someone who truly embodies the Livermore family's giving spirit—Kathy Briffett.

Kathy knows how lucky her brother was to have had a donor match in the family when he needed a stem cell transplant. She wanted to do more for families who weren't so lucky.

Since 2018, she's raised over \$15,000 for Be The Match, giving patients with blood cancers and blood diseases more hope of finding their cure.

Every summer Kathy swims a long-distance race as her fundraiser. "I am only a minnow in a huge sea of donors and volunteers," said Kathy. "But I will do what I can to ensure everyone pitted against a blood disease can get a fighting chance."

THANK YOU Board of Ambassadors

These volunteer leaders leverage their individual networks to support Be The Match through awareness building and crucial fundraising to advance our life-saving mission.

CHICAGO

Molly Brewster
 Stacy Conway
 Peter Eschenbach
 Agnes Gallegos
 Chad LaMont
 Kory LaMont
 Chris McGovern
 Cara Pagels
 Katie Palay
 Michelle Pretlow

MINNEAPOLIS

Eunice Akintade
 Katie Amys
 Yung-Tsi Bolon
 Claire Collins
 Susan Eiden
 Annie Eversman
 Allison Guthrie
 Lisa Hellem
 Andre Hollins
 Kelly Jans
 Lauren Kvasnicka
 Angie Larson
 Kirsten Larson
 Amber Meyers
 Cade James Miller
 Renee O'Brien
 Quinn Ohnstad
 Justin Reis
 Heather Stefanski
 Gino Villella

DRIVE FOR LIVES

Taylor Brown
 Caitrin Bupp
 Stacey Chase
 Kari Elias
 Riley Heflin
 Liz Johnson
 Matthew Kroeger
 Kirsten Larson
 Angie Larson
 Elizabeth Melachrinoudis
 Brooke Nieson
 Jen Reichling
 Lauren Rowley
 Emily Stachel
 Elmer Velasco

NEW YORK

Emily Baker
 Brian Berg
 Victoria Castiglione
 Karen Cohen
 Shirin Ghafurian
 Connor Glenn
 Gary Goldberg
 Ryan Keegan
 Karen Kramer
 Bruce Manasevit
 Lisa Mottes
 Roger Paschke

LOS ANGELES

Bridget Casey
 Dan Cote
 Debbie D'Abuzzo
 James Eady
 Cindy Frischling
 Monica Hicks
 Vaitiare Hirshon
 Manny Jay
 Margaret Jurocko
 Krissy Kobata
 Jason Labinger
 Jared Lipscomb
 Kristy Nguyen
 Joseph Pack
 Kenelma Salamanca
 Lisa Shulman
 Michael Silberstein
 Gary Stromberg
 Brian White

Krissy Kobata: Fearless transplant recipient and BOA champion



At 25 years old, Krissy Kobata was diagnosed with the blood disorder myelodysplastic syndrome and needed a bone marrow transplant. Being of mixed race, the search for her donor match wasn't easy. But after 10 years of searching, her match was found and in December 2017, she received her transplant.

Since her diagnosis, Krissy has been a fearless Be The Match champion. She chairs the Los Angeles board of ambassadors (BOA), and has helped the membership grow from just four members in 2018 to 26 members in 2022.

She's hosted multiple Be The Match fundraisers and donation drives. And together with her fellow board members, she's worked tirelessly to build awareness of Be The Match within the LA—and entire California—community. And through Krissy's and the LA BOA's incredible volunteer efforts, they've raised hundreds of thousands of dollars over the last two years alone.

THANK YOU Volunteers

Last year, our incredible network of volunteers generously gave their time and talent to advance Be The Match's mission. Together, 6,516 volunteers contributed nearly 125,000 hours for a value of \$3.7 million. We are grateful for these dedicated individuals who've each given 100 or more hours of their time.

- | | | | | | |
|----------------------|-----------------------|--------------------|-------------------------|-------------------------|---------------------------|
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| Bridget Casey | Robyn Gordon | Thomas Leahy | Thomas Peine | Sandra Tabayunda | |



Bert Ortiz supports our life-saving mission as a star volunteer

Diagnosed with prolymphocytic leukemia, Bert Ortiz received a blood stem cell transplant in October 2016.

A few years later, he felt back to his old self and began volunteering with Be The Match's Peer Connect program. It wasn't long before he saw a video of Be The Match volunteer couriers delivering lifesaving cells and knew immediately it was another way he wanted to give back.

So, in 2021, in the midst of a pandemic, Bert became a volunteer courier. "I'm often asked why I would do this during a pandemic," Bert said. "My answer is that I am very careful—and that Be The Match needs my help."

So far Bert has completed 15 life-saving trips—including one very emotional delivery to a children's hospital. "I get such a great feeling after a trip because I feel I played a part in giving someone a chance for a healthy life just like a courier did for me."

THANK YOU Gift-In-Kind Contributors

In-kind donations allow us to allocate more resources to directly serve our patients. These supporters have given goods or services valued at \$1,000 or more to support our mission and offset necessary expenses.

- | | | |
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Listings represent giving between 1/1/2022 and 12/31/2022.

We have carefully reviewed this information for accuracy and apologize for any errors or omissions. Please contact us at **(800) 507-5427** if you note incorrect information.

Some of the biggest reasons to give are small

Before even leaving the hospital after he was born, JJ was diagnosed with severe congenital neutropenia, a rare disorder characterized by low levels of neutrophils (a type of white blood cell necessary for fighting infections). JJ's best hope was a bone marrow transplant. Luckily a selfless donor was found and in 2017 he received his life-saving transplant at just 10 months old. Today, JJ is a vibrant, fun-loving kindergartner. Thanks to gifts from generous people like you who made his match—and financial assistance for his parents—possible.



Your support is critical to our mission.

MAY WE COUNT ON YOU?

Give online: BeTheMatch.org/2022AnnualReport

OR mail your contribution to us:

Be The Match Foundation: NW5948, PO Box 1450, Minneapolis, MN 55485

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Follow us to see the impact of our life-saving mission.



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